



PRE & POST STAYS:

Group rates will be valid (upon hotel availability) for five nights before the group arrival, and five nights after the group departure. Group rates are not applicable beyond those dates.

REGISTRATION:

Check in time is 4:00 P.M. - Check out time is 11:00 A.M. Every effort will be made to accommodate early arrivals, as rooms become available. **Attendees need complete the attached meeting reservation form and fax to: 201-599-0661 or email to smilesinthesunllc@gmail.com. All hotel reservations must be made using the link on the registration form and you must mention Smiles in the Sun 2024.** All reservations must be secured with a major credit card. The hotel will hold the rooms within the Smiles In The Sun Dental Seminar block until 3/7/24, (cut-off date) without penalty, after that date room rate will be subject to availability and rates.

INDIVIDUAL CANCELLATION AND NO SHOW POLICY:

Room cancellation, without penalty, should be made direct with the hotel no later than 14 days prior to your arrival date. Thereafter, a cancellation penalty will apply and be subject to the group rate for the applicable nights.

CANCELLATION OF MEETING REGISTRATION:

All registration fees will be fully refunded up to 6 months before the conference. All cancellations less than 3 months before the conference are subject to a 50% refund or partial credit for the following year. All cancellations 1 month or less before the conference start date are non-refundable and will be credited towards the 2025 conference.

2024 PROGRAM & SPEAKERS

Wednesday: 4/10/24

- 7:00am – 2:00pm 11th Annual Shofu Fishing Tournament
- 6:30pm – 8:00pm Meet n' Greet

Thursday: 4/11/24

- 7:30am Exhibits
- 8:00am – 12:00pm Dr. Foroud Hakim – Composite World Domination; Mastering the most valuable yet challenging material dentistry has ever known.
- 10:00pm – 10:30pm Exhibits
- 12:00pm – 12:30pm Exhibits
- 12:30pm – 2:30pm Lunch n' Learn – Hands-on participation with Dr. Foroud Hakim
- 6:30pm – 9:30pm 5th Annual Putting Tournament

Friday: 4/12/24

- 7:30am Exhibits
- 8:00am – 12:00pm Dr. Scott Froum – Emerging Medical Considerations in Implant Dentistry
- 10:00pm – 10:30pm Exhibits
- 12:00pm – 12:30pm Exhibits
- 12:30pm – 2:30pm Lunch n' Learn – TBD
- 6:45pm – 10:00pm Group Photo, Beach Bash BBQ & Karaoke

Saturday: 4/13/24

- 7:30am Exhibit
- 8:00am – 12:00pm Ms. Debra Englehardt-Nash – Enhancing Treatment Presentations and Financial Discussions
- 10:00pm – 10:30pm Exhibits
- 12:00pm – 12:30pm Exhibits
- 12:30pm – 2:30pm Lunch 'n Learn – TBD
- 4:30pm – 5:30pm Sundaes on Saturday

Discount for multiple staff. For recent graduates, 1-3 years, tuition is \$1,395. Contact Dr. Glazer: 201-264-9580



Dr. Foroud Hakim

Composite World Domination; Mastering the most valuable yet challenging material dentistry has ever known

Composite has limitless potential for restoring beauty, form and function. However, it is one of the most technique sensitive materials we have ever used. Dr. Hakim will demystify many of the pain points and challenges related to composite delivery through a case-based learning approach. This dynamic and interactive course will also include an afternoon hands-on component.

Dr. Hakim is a nationally recognized educator with a broad range of engaging topics from technology to all facets of restorative dentistry. His passion for restorative dentistry and education has led him to maintain a thriving private practice as well as a teaching position at the University of the Pacific.

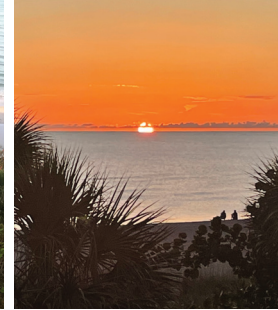


Dr. Scott Froum

Emerging Medical Considerations in Implant Dentistry

With the aging demographic population as well as the increase in average lifespan, dentists are being confronted with medically compromised and polypharmic patients at a higher rate. Emerging data has shown that many diseases and medications have a major impact on implant dentistry success rates. Learn what can combat the potential rise in complications due to a more medically complex patient.

Dr. Froum received his DDS and Periodontal Certificate from New York Stony Brook School of Dental Medicine. Currently he is a professor in the periodontic department at SUNY – SBSDM. He is chief editor of the online journal Perio-Implant Advisory, and on the editorial board for the Dental Economics.



Smiles In The Sun
DENTAL SEMINAR
Family – Diversity – Knowledge

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DENTAL SEMINAR
Family – Diversity – Knowledge

Wednesday, April 10 – Saturday, April 13 | 20 C.E.U.

SIGN UP TODAY!

201-264-9580

smilesinthesunllc@gmail.com



ADA C.E.R.P.® | Continuing Education Recognition Program

Dental Seminar 2024

Continuing Education Above & Beyond the Ordinary for a **Sunsational Experience**

The Resort at Longboat Key Club
Longboat Key, Florida

Wednesday, April 10 – Saturday, April 13

20 CERP/PACE Approved Credits



The most fun CE weekend ever!!!
– Lynette P.



Visit www.smilesinthesun.net
or scan here to learn more



SMILES IN THE SUN
Educational, Fun & Relaxing



Debra Englehardt-Nash

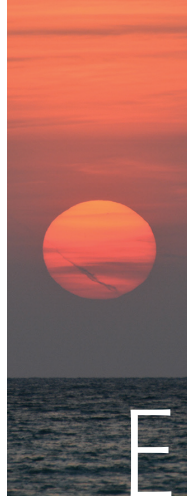
Enhancing Treatment Presentations and Financial Discussions

80% of the reason why patients choose their recommended treatment is based on the dental team's ability to connect with them – on all levels. 85% of the time spent with patients is communicating with them and 15% is in actual clinical application.

In this engaging program you will discover subtle changes in presenting treatment that will make dramatic differences in treatment plan acceptance. You will learn new ways to introduce treatment possibilities to new patients as well as patients of record. You will determine the role of each team member in helping the patient comfortably and confidently choose the care you are prescribing for their dental health. Learn how to genuinely improve your communication effectiveness at the treatment chair to increase treatment acceptance, patient satisfaction, and practice growth. You will acquire new and improved skills to enhance patient engagement and increase treatment acceptance.

Debra Englehardt-Nash has been in dentistry over 35 years. She started her own consulting and speaking company in 1986. Debra has presented workshops nationally and internationally for numerous study groups and organizations. She has written for a number of dental publications and has been honored twice as author of the year for her contributions to dental journals.

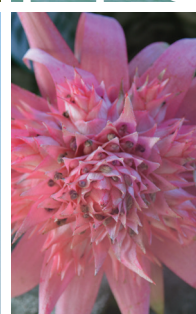
Debra is a founding member and served three terms as President of the Academy of Dental Management Consultants, she is also a board member of the American Academy of Dental Practice Administration and serves on the Practice Management Advisory board for the American Dental Association.



EDUCATIONAL



Longboat Key Club & Resort The Perfect Florida Kid-Friendly, Golf & Spa Resort Vacation



Great meeting always a fun time! Smiles in the Sun Dental Seminar offers a generous helping of "take-it-home and use it immediately" information in a setting that balances business and leisure in a way that keeps the learning fun. – Bruce F.



Exotic & Stunning Scenery Golfing, Water Sports & Great Food Beautiful Resort in Longboat Key!

The Dental Seminar Includes:

- All lunch n' learns
- Thursday night putting tournament & dinner
- Friday night beach bash BBQ
- Sundaes on Saturday
- Extra hotel amenities and discounts
- Kid-friendly family vacation

Additional fee (see registration)

- Fishing tournament



Please complete entire form. Upon receipt of your information, your credit card will be charged the meeting fee of \$2,195 per dentist attending, for spouse, accompanying team members and/or guests are \$695 each, which includes Meet n' Greet, Lunch n' Learns, Putting Tournament & Buffet Dinner, Friday Night Beach Bash BBQ & Sundaes on Saturday. **Registration fees increase after 1/15/24 to \$2,395 and \$740.**

Check our web site (www.smilesinthesun.net) for additional information. Most registrants can arrive early or extend after the meeting dates. Group rates will be available (upon hotel availability) for five days prior and five days post meeting. Group rates are not applicable beyond those dates.

INTERESTED IN FISHING? Arrive on Tuesday and join us on Wednesday 4/10/24 for the 11th annual half-day SHOFU/SITS Fishing Tournament. The fee includes transportation, lunch at a local fish emporium (eat your catch as

Please print clearly, thank you.

Names of Attendees: _____

Office Name: _____

Address: _____ City: _____ State: _____ Zip: _____

Email: _____ Primary Phone: _____ Cell Phone: _____

ADA Number: _____ AGD Number: _____

Credit Card: MC Visa Amex Discover | Number: _____ Exp: _____

Name on Credit Card: _____ Verification Code: _____

Billing Address for Credit Card (if same as above, please state same): _____

Arrival Date: _____ Departure Date: _____

How did you hear about this program? Web Dr. Glazer's Seminar Corp. Sponsor Other: _____

ACCOMMODATIONS MUST BE RESERVED THROUGH THE HOTEL

Junior Suite Golf Course & Lagoon View	\$355 per night
Guestroom with 1 King or 2 Queen Beds Beach View	\$355 per night
Junior Suite Beach View	\$475 per night
Junior One Bedroom Suite Beach View	\$534 per night
Premium One Bedroom Suite Beach View	\$557 per night
Two Bedroom Suite Beach View	\$1029 per night
Deluxe Two bedroom Suite Beach View	\$1050 per night



**MAKE HOTEL RESERVATIONS BY 3/7/24
PLEASE SCAN THE QR CODE OR
CALL 855-314-2619 & IDENTIFY WITH
SMILES IN THE SUN 2024**

Smiles In The Sun Extras:

- The group rate will be honored 5 days pre and post conference, based on availability
- A reduced resort fee of \$20 per room, per night
- 10% discount for on all on-site spa treatments, excluding retail
- Golf rates are \$109 for 18 holes of play, including cart

prepared by an expert seafood chef), bait, tackle, trophies and cash prizes. (\$375/person). Please indicate the names(s) and shirt size(s) of participants for meeting and fishing:

Name	Shirt Size
_____	<input type="checkbox"/> S <input type="checkbox"/> M <input type="checkbox"/> L <input type="checkbox"/> XL <input type="checkbox"/> XXL
_____	<input type="checkbox"/> S <input type="checkbox"/> M <input type="checkbox"/> L <input type="checkbox"/> XL <input type="checkbox"/> XXL
_____	<input type="checkbox"/> S <input type="checkbox"/> M <input type="checkbox"/> L <input type="checkbox"/> XL <input type="checkbox"/> XXL
_____	<input type="checkbox"/> S <input type="checkbox"/> M <input type="checkbox"/> L <input type="checkbox"/> XL <input type="checkbox"/> XXL

(cut along the dotted line to mail or fax)

The Resort at Longboat Key Club - Some say it's because Golf Digest named them one of the "Best Places to Play" or because the USTA gave them its "Outstanding Facility Award." Others insist it's their luxurious Island House Spa and six superb restaurants. Families love their supervised Kids Klub and heated swimming pool. All of this is just minutes from shopping at the exclusive St. Armand's Circle and the excitement of downtown Sarasota.

Guest accommodations start as low as \$355 per night (plus applicable tax and a reduced \$20 resort fee per night). The hotel is situated on absolutely gorgeous grounds. The spa, the pool, the food, the drinks, the service...nothing compares! An ideal beach and bay front setting for the ultimate **Florida vacation and lifestyle.**

FUN & RELAXING

Resort Fee Includes:

Rates are subject to a \$20 taxable resort fee per room, per night. The resort fee includes daily supply of coffee, internet access, parking (valet and self), use of tennis courts, fitness center, and bicycles (helmets provided), local and toll free phone calls, on property transportation, scheduled transportation to and from St. Armand's Circle, use of 2 loungers per room or 4 loungers per two-bedroom suite, towels and chair covers, notary services, and daily newspaper.

Reservations, Cut-Off and Check in:

All guestroom reservations must be made by the QR code or call-in by 3/7/24. **Call-ins must identify themselves with Smiles in the Sun 2024.** Rates cannot be changed upon check-in or check-out for those who fail to identify their affiliation at the time of the reservation. After the cut-off date, reservations will be accepted on a space/rate available basis.

Reservations:

- In order to expedite check-in, all reservations include the following information:
- Arrival and Departure Dates
 - Room preferred preference (single or double/double)
 - Credit card to be used for payment including number and expiration date
 - Please note that the hotel is 100% non-smoking

Send Smiles In The Sun Dental Seminar Registration to: smilesinthesunllc@gmail.com or fax 201-599-0661
For more information call **201-264-9580** or visit **www.smilesinthesun.net**